

INTEGRATORS MEMBERSHIP

Build on visibility and connections to access insights, partnerships and real opportunities to bring innovation into delivery

Integrator membership is designed for organisations that want to **promote their capabilities, access market insight, connect with innovators and end users, and get involved in collaborative projects, JIPs, trials and deployment opportunities.**

WHO IS IT FOR?

The Integrator tier is best suited to more established technology providers and organisations that help bring technologies into deployment and commercial delivery.

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Engineering Consultancies
 Provide strategic, engineering and project delivery expertise across the energy sector.
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Service Companies
 Support project delivery through technology provision, specialist services, operational capability and deployment expertise.
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Large Technology Providers
 Established technology organisations looking to promote their solutions, strengthen market intelligence, identify opportunities and collaborate with innovators and end users

JOIN TO:

- Access all “Innovator” tier benefits, plus:
-  Stay informed on sector needs, technology trends and opportunities
 -  Access to participate in collaborations and joint industry projects
 -  Connect with innovators, end users and delivery partners
 -  Position your organisation as a delivery partner for end users
 -  Discounted access to NZTC's Technology Testing Hub

WHY IT MATTERS

Many integrators have strong technical capability but need help with:

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|  Understanding what technologies are emerging |  Staying close to changing end-user needs |  Identifying where their capability fits into future projects |  Building relationships with technology developers |  Accessing collaboration and JIP opportunities |  Positioning themselves as trusted delivery partners |
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HOW THE INNOVATION ALLIANCE HELPS

The Innovation Alliance helps Integrators bridge the gap between technology and deployment by connecting market insight, emerging solutions, end-user needs and collaborative projects opportunities, helping organisations stay informed, connected and positioned to deliver real-world impact.